

2019 Beginning Farmer/Rancher Workshop Series

Southeastern Arizona

November 20, 2019

Cochise College Douglas — Student Union Community Room
4130 West Highway 80, Douglas, AZ 85607



THE UNIVERSITY OF ARIZONA
Cooperative Extension



- 8:30 Registration**
- 9:00 Welcome and Introductions
- 9:15 Beginning Rancher Loan Options through FSA
Salvador Camarena and Rebecca Burrignt, USDA FSA
- 9:45 The Ins and Outs of Business Structuring for Ranches
Mark Schmitt, Cochise College SBDC
- 10:15 Break**
- 10:30 Anatomy of a Successful EQIP Application
Donald Decker, NRCS
- 11:00 The Cost of Doing Business - Real Life Ranch Budgets In-Depth
Ashley Wright, UA Cooperative Extension
- 11:30 Ranch Horse Wrecks....Are you Liable?
Betsy Greene, UA Cooperative Extension
- 12:00 Lunch (included with pre-registration)**
- 12:45 Financial Record Keeping Tools and Programs
Russ Tronstad, UA Cooperative Extension
- 1:15 Arizona Land and Water Trust Conservation Easements
John Barrett, ALWT
- 1:30 Arizona Game and Fish Funding Opportunities
Sarah Gandaria, AZGF
- 1:35 Panel: Ace a Loan Application and Protect Your Assets
Local Lenders and Insurance Providers
- 2:15 Evaluations, Wrap Up Discussion, and Adjourn**

This workshop is free, but to help us plan for lunch, please pre-register no later than **Friday, November 15** using this link:

https://uarizona.co1.qualtrics.com/jfe/form/SV_3ZNIbsZkdJxj32R

Or call the Cochise County Extension Office at 520-384-3594



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