# Beginning Rancher/Farmer Class

**Processing Costs and Marketing for Small Animal Agriculture**

November 2, 2021  
Florence Library & Community Room  
778 N. Main Street, Florence AZ 85132

## AGENDA

<table>
<thead>
<tr>
<th>Time</th>
<th>Session Description</th>
<th>Presenter</th>
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<tbody>
<tr>
<td>9:00 – 9:30 am</td>
<td>Introductions, Feedback, and Purpose of these Classes</td>
<td>Dr. Russell Tronstad, UA Ag Econ. Specialist</td>
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<tr>
<td>9:30 – 10:00</td>
<td>Toggenburg Breed Management and Manufacturing of Value Added Products</td>
<td>Bob and Suzanne Eaton, Toggenburg Goats of AZ</td>
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<tr>
<td>10:00 – 10:30</td>
<td>Meat Processing Costs and Opportunities for Small Animals</td>
<td>Dr. Sam Garcia, Manager, UA Food Product &amp; Safety Lab</td>
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<td>10:30 – 11:00</td>
<td>Break/Raffle</td>
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<tr>
<td>11:00 – 11:30</td>
<td>Meat Processing Costs and Opportunities for Cattle</td>
<td>Dr. Sam Garcia</td>
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<tr>
<td>11:30 – Noon</td>
<td>Feasibility Studies on Meat Processing and Value Added Producer Grants</td>
<td>Dr. Russell Tronstad</td>
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## FARM TOUR

Noon – 1:30  
Toggenburg Goats of AZ; 5950 N Majestic Eagle Way  
Florence, AZ 85132; 928.246.7865

Hosted by:  
Future Forward Foundation

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Ariz. Mutual Conservation District